

March 28, 2008

To: The Broker's Workstation Users

Dear Valued Client:

## Re: Important Informational Bulletin for those Clients Using the Integrated RCT from MSB

Please find attached an "Informational Bulletin" Custom Software received from MSB advising that due to economic factors the General Contractor's Overhead, General Contractor's Profit, and Architects' Fees need to be set to "default" or "manually adjusted" based on the area of the country the estimate is being calculated in. Custom Software has been advised that Western Canada includes Manitoba, Saskatchewan, Alberta, and British Columbia.

General Contractor's Overhead, General Contractor's Profit, and Architects' Fees can be accessed by selecting the Cost Markup button on the bottom of any page in the RCT wizard. When Cost Markup is selected you will be presented with the following. (See Figure 1)

Figure 1

	(%)	Not to Exceed (\$)
<input type="checkbox"/> Architect's Fee:		
<input type="checkbox"/> General Contractor's Overhead:		
<input type="checkbox"/> General Contractor's Profit:		
<input checked="" type="checkbox"/> Debris Removal:	5	

Depreciation Calculation:

Effective Age:

Condition:

Percentage:

Exclude Excavation, Backfill and Foundation Below Ground

For Western Canadian Homes please override as follows. (See Figure 2)

Figure 2

**Cost Markups**

Please enter any cost markups...

	(%)	Not to Exceed (\$)
<input checked="" type="checkbox"/> Architect's Fee:		
<input checked="" type="checkbox"/> General Contractor's Overhead:	20	
<input checked="" type="checkbox"/> General Contractor's Profit:	20	
<input checked="" type="checkbox"/> Debris Removal:	5	

Depreciation Calculation: None

Effective Age:

Condition:

Percentage:

Exclude Excavation, Backfill and Foundation Below Ground

Buttons: Set Defaults, OK, Cancel

For Homes outside Western Canada please override as follows. (See Figure 3)

Figure 3

**Cost Markups**

Please enter any cost markups...

	(%)	Not to Exceed (\$)
<input checked="" type="checkbox"/> Architect's Fee:		
<input checked="" type="checkbox"/> General Contractor's Overhead:		
<input checked="" type="checkbox"/> General Contractor's Profit:		
<input checked="" type="checkbox"/> Debris Removal:	5	

Depreciation Calculation: None

Effective Age:

Condition:

Percentage:

Exclude Excavation, Backfill and Foundation Below Ground

Buttons: Set Defaults, OK, Cancel

If you have any questions in regards to the use of the software please contact the Custom Software Solutions Support Department. If your questions concern the cost data and results generated contact MS/B direct at 1-800-661-3619. If you have concerns with increases in valuation and its impact on new or renewal business please contact your Insurance Companies.

Please share this information with all TBW users in your office(s) and thank you for using TBW.

Yours truly,  
Custom Software Solutions Inc.