

# Custom Software SOLUTIONS INC.

October 30, 2007

**To: All TBW – Full System or IQ Clients**

**RE: Commercial Lines Management Module Announcement**

In the early part of 2007 Custom Software Solutions Inc. (CSSI) began development of a **Commercial Lines Management module**. We undertook this project after much feedback from our broker clients advising us of the need for a commercial product built by Brokers for Brokers. Not only was there a requirement for a solution integrated into the current management system but also for a solution that went beyond what was currently available in the marketplace. CSSI has worked with participating Brokers from across Canada to develop a solution that exceeds current solutions and fulfills the Broker need for today's commercial insurance requirements. We are pleased to announce the pre release of the Commercial Management Module for Intelliquote.

An overview of the product highlights are:

- Intelliquote (IQ) style data collection for both referral and rateable commercial
- Fully Integrated into The Broker's Workstation allowing for use of accounting, abeyance, claims, word processing, web connect and complete customer relationship system.
- Client proposal tools
- Retail product and MGA/Wholesaler/Company product which includes The Underwriters Workstation
- A cost effective add on to any existing CSSI product
- Also available as a stand alone product
- The only fully integrated commercial product, not an add-on

If you would like to find out more about the Commercial Lines Management module please do not hesitate to contact one of the sales team.

Yours truly,

Bill Murray  
Sales Manager

297 Nelson St. W. P.O. Box 639 Virden, MB, R0M 2C0  
Tel: 204-748-4800, 1-888-291-3588 Fax: 204-748-4806  
[www.cssionline.com](http://www.cssionline.com)