

NEWS RELEASE

THE ECONOMICAL INSURANCE GROUP AND CUSTOM SOFTWARE SOLUTIONS ANNOUNCE REAL-TIME INQUIRY INTEGRATION PROJECT

March 2010, Waterloo, ON and Virden, MB – The Economical Insurance Group® (TEIG®) and Custom Software Solutions Inc. (CSSI) are excited to announce that The Broker’s Workstation (TBW) and standalone rating and underwriting tool, Intelliquote (IQ) – both systems from CSSI – will soon integrate in real time with TEIG Rogo™.

TEIG Rogo provides real-time billing, policy and claims inquiry for both commercial and personal lines of business in an easy to read PDF. The integration between CSSI and TEIG allows brokers to initiate auto and property inquiries and receive the response within their Broker Management System. Brokers gain the added benefit of spending more time within the systems they have invested in and use daily.

“This is another important integration project for Custom Software. We are committed to delivering as many integration tools to our brokers as possible to streamline their workflow and eliminate duplicate processes” stated Scott Andrew, CEO of Custom Software Solutions.

“TEIG Rogo has been available to Brokers using WARP and Nexisys since early 2009.” Said Jorge Arruda, Senior Vice President, Operations at The Economical Insurance Group. “We are excited to extend this integrated solution to our Broker partners using The Broker Workstation and IQ from CSSI.”

About Custom Software Solutions

Custom Software Solutions Inc. (CSSI) was founded in 1991 and is a leader in the development and delivery of information technology and business process automation systems for Insurance Brokers and Companies in Canada. Our proven Broker products, The Broker’s Workstation, IntelliQuote, The Underwriter’s Workstation and I-Biz, and Insurance Company Products, I-Company, I-Broker, and I-Biz, are today providing significant efficiency gains leading to increased productivity and decreased operating expenses for both Broker and Company users. CSSI boasts a team of highly experienced programmers, insurance industry professionals, and certified computer

technologists. CSSI services its growing clientele of Brokers and Insurance Companies from its offices in Virden, MB. For more information, visit our website at www.cssionline.com.

About The Economical Insurance Group

The Economical Insurance Group® (TEIG®), founded in 1871, is one of the largest property and casualty insurers in Canada with \$1.8 billion in premium volume and \$4.6 billion in assets. Canadian owned and operated, TEIG provides a wide range of insurance products throughout North America. Members of TEIG are Economical Mutual Insurance Company® (including Western General® Farm Division), Waterloo Insurance Company®, Perth Insurance Company®, The Missisquoi Insurance Company®, Federation Insurance Company of Canada™, Family Insurance Solutions and The Mattei Companies.

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CSSI Contact:

Jacy Whyte
Vice President Sales and Marketing
Custom Software Solutions Inc.
Email – jacywhyte@cssionline.com
204-748-4800

TEIG Contact:

Jorge Arruda
Senior Vice President, Operations
The Economical Insurance Group
Email – Jorge.arruda@teig.com
519-570-8500 ext.48590