



**Custom Software  
SOLUTIONS INC.**

## **NEWS RELEASE**

### **CUSTOM SOFTWARE SOLUTIONS AND PORTAGE MUTUAL ANNOUNCE CONNECTIVITY PROJECT**

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**March 16, 2010, Virden and Portage La Prairie, MB** – Custom Software Solutions Inc. (CSSI) and Portage Mutual are pleased to announce they have entered into a connectivity agreement for New Business Upload from CSSI's The Broker's Workstation (TBW) and also its standalone rating and underwriting tool, Intelliquote (IQ).

The project connects CSSI's TBW and IQ with Portage's new business upload web service using CSIO XML 4.3. Once complete the integration will include both Personal Lines Auto and Hab in all the regions that Portage conducts business.

"We are excited about this project as we have a large number of Portage Mutual Brokers running our system that this will benefit. As I have stated in the past, we are committed to delivering as many integration tools to our brokers as possible to streamline their workflow and eliminate duplicate processes" stated Scott Andrew, CEO of Custom Software Solutions.

Through the coordinated use of technology we can achieve faster service while lowering costs. "Portage Mutual is pleased to add CSSI to our growing list of technology partners as we continue to invest in service delivery improvements" stated Ken Metcalfe, Portage Mutual Director of I.T.

#### **About Custom Software Solutions**

Custom Software Solutions Inc. (CSSI) was founded in 1991 and is a leader in the development and delivery of information technology and business process automation systems for Insurance Brokers and Companies in Canada. Our proven Broker products, The Broker's Workstation, IntelliQuote, The Underwriter's Workstation and I-Biz, and Insurance Company Products, I-Company, I-Broker, and I-Biz, are today providing significant efficiency gains leading to increased productivity and decreased operating expenses for both Broker and Company users. CSSI boasts a team of highly

experienced programmers, insurance industry professionals, and certified computer technologists. CSSI services its growing clientele of Brokers and Insurance Companies from its offices in Virden, MB. For more information, visit our website at [www.cssionline.com](http://www.cssionline.com).

### **About Portage Mutual**

The Portage la Prairie Mutual Insurance Company was organized October 2, 1884, based on the underlying principles of security, integrity, hard work and personalized service. Over the years, we've made a lot of changes in the way we do business. We've expanded our products and services and built a reputation as one of the most responsive property and casualty insurers in Canada. But the underlying principles that guide our company -and the friendly, small town style of doing business- remain the same.

### **For more information, please contact:**

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